Repeal 2 Cal. Code Regs. Section 18707.5: 2 § 18707.5. Sources of Income to Owners of Retail Business Entities. 3 (a) Significant Segment Test 4 (1) For purposes of Government Code section 87103.5(a), as to a business entity located 5 in a jurisdiction with a population of more than 10,000 or which is located in a county with more 6 than 350 retail businesses, the retail customers constitute a significant segment of the public 7 generally if either of the following applies: 8 (A) The retail customers of the business entity during the preceding 12 months are 9 sufficient in number to equal 10 percent or more of the population or households of the 10 jurisdiction; or 11 (B) The retail customers of the business entity during the preceding 12 months number at 12 least 10,000. 13 (2) For purposes of Government Code section 87103.5(b), as to a business entity located 14 in a jurisdiction with a population of 10,000 or less which is located in a county with 350 or 15 fewer retail businesses, the retail customers constitute a significant segment of the public 16 generally if the retail customers of the business entity during the preceding 12 months are 17 sufficient in number to equal 10 percent or more of the population or households of the 18 jurisdiction. 19 (3) For purposes of this subdivision, a customer of a retail business entity is each separate 20 and distinct purchaser of goods or services, whether an individual, household, business or other 21 entity. If records are not maintained by customer name, a good faith estimate shall be made to 22 determine what percentage of sales transactions represent multiple transactions by repeat 4/16/2015 1 18707.5 Repeal

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1	customers. The total number of sales transactions shall then be reduced by the estimated
2	percentage of repeat customers to yield the number of customers for purposes of applying this
3	subdivision.
4	(b) Indistinguishable Income Test
5	(1) For purposes of Government Code section 87103.5(a), as to a business entity located
6	in a jurisdiction with a population of more than 10,000 or which is located in a county with more
7	than 350 retail businesses, the amount of income received from a retail customer is not
8	distinguishable from the amount of income received from its other retail customers if the amount
9	spent by the customer in question is less than one tenth of one percent of the gross sales revenues
10	that the business entity earned during the 12 months prior to the time the decision is made.
11	(2) For purposes of Government Code section 87103.5(b), as to a business entity located
12	in a jurisdiction with a population of 10,000 or less which is located in a county with 350 or
13	fewer retail businesses, the amount of income received from a retail customer is not
14	distinguishable from the amount of income received from its other retail customers if the amount
15	spent by the customer in question does not exceed one percent of the gross sales revenues that the
16	business entity earned during the 12 months prior to the time the decision is made.
17	(c) For purposes of Government Code section 87100, an official who owns 10 percent or
18	more of a retail business entity, whose retail customers meet the criteria in either subdivision
19	(a)(l)(A), (a)(1)(B) or (a)(2), does not "have reason to know" that a decision will affect a source
20	of income to the retail business entity when either of the following applies:
21	(1) If all of the following are true:
22	(A) The customer does not have a charge account or open book account with the retail
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1	<del>business;</del>
2	(B) The retail business does not maintain records for noncharge customer transactions by
3	customer name or other method for tracking transactions which would provide the customer
4	name; and
5	(C) The fact that the person is a customer is not personally known to the official; or
6	(2) If all of the following are true:
7	(A) The accounts and books of the retail business entity are maintained by someone other
8	than the official or a member of the official's immediate family; and
9	(B) The fact that the person is a customer is not personally known to the official.
10	(d) For purposes of subdivision (c), a credit card transaction utilizing a credit card not
11	issued by the retail business entity is considered a "noncharge customer transaction."
12	(e) Subdivision (c) shall not be utilized in determining whether an official "knows" of a
13	financial interest in a decision within the meaning of Government Code section 87100. When
14	such knowledge exists, or the fact that a person is a source of income is brought to the attention
15	of the official prior to the governmental decision, the provisions of subdivision (c) shall have no
16	effect on the official's duty to disqualify.
17	Note: Authority cited: Section 83112, Government Code. Reference: Sections 87103 and
18	87103.5, Government Code.
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